

SALMAN AHMED

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CAREER OBJECTIVE

To get exposure to the contemporary thoughts and recent research in the field of Financial Economics in particular and social sciences in general and share my experiences and viewpoints with renowned scholars and researchers in the field enabling me to refine my own research and furthering the progress towards providing the society with practicable models that help cure our socio-economic ills holistically.

EXPERIENCE

BMC Pakistan

May 2010 – To date

Research Analyst & Financial Consultant, Islamic Financial Advisory

- Research Analyst & head wealth management & investment advisory to Islamic finance clients.
- JD includes writing analytical articles, focused market research reports, editing & approving content to be delivered to clients on website and in newsletter.

Bankers Academy, USA

August 2010 – To Date

External Reviewer

Review training modules & technical content on Finance and Banking on project basis.

Biztek

January 2011 – To Date

Visiting Faculty Member

Teach Economics, Accounting & Finance related courses.

PAF-KIET

January 2011 – To Date

Thesis Advisor

Super graduate level thesis related to finance to all students registered in a one year thesis project at PAF-KIET.

SZABIST

July 2010 – December 2010

Visiting Faculty Member

Taught Advance Research Methods course & supervised 4 MBA Thesis & 12 Research Papers.

HIAS

July 2010 – To Date

Visiting Faculty Member

Teach Economics & Finance related courses.

MEEZAN BANK LIMITED

August 2008 – April 2010

Assistant Manager, Islamic Financial Advisory

- Worked in Product Development & Shariah Compliance Department as Research Analyst & Manager, Islamic Financial Advisory unit.
- Expertise in SME, Credit, Trade Finance & Customer Services, Capital Markets, Research, Project Evaluation & in Islamic banking standards followed under AAOIFI & OIC Fiqh Academy etc.

ABN AMRO BANK LIMITED

June ۲۰۰۷–July ۲۰۰۷

Interned in Finance Department

- Completed Financial Statement Analysis amid acquisition of Prime Bank by ABN AMRO Bank.
- Documented a Proposal on Asset Securitization in improving Asset/Liability Structure.

CITIBANK N.A

July ۲۰۰۷–September ۲۰۰۷

Interned in Treasury Operations Department

- Worked on Citibank's globally used ERP "Business Recovery Plan".
- Learnt Deals Verification Process on Bank's ERP & the complex derivatives transactions.
- Awarded internship extension and excellent evaluation from the supervisor.

FINOSYS (PRIVATE) LIMITED

July ۲۰۰۶–September ۲۰۰۶

Business Relationship Manager

- Participated in planning accounting structure of Geo, Honda, and Iffco etc in their ERP.
- Trained accounting staff of Geo, Honda etc in using the ERP made by Finosys.

GHAZANFAR ACADEMY PUBLISHERS July ۲۰۰۶ – To Date

Freelance Author

Written Books at I.COM, B.COM and M.A. Economics level on subjects like Micro/Macro Economics, Business Maths, Business Statistics, Accounting, and Mathematical Economics.

EDUCATION

۲۰۰۴–۲۰۰۸ Bahria University

- **B.B.A.**, (۴ years) majoring in Finance
- **ToEFL**, ۱۰۶ in iBT

۲۰۰۸–۲۰۱۰ SZABIST

- **M.S (Mphil)** majoring in Economics. **PhD in Progress**
- **GRE**, ۴,۰ in Analytical, ۶۴۰ in Quantitative, ۰۳۰ in Verbal

AWARDS RECEIVED / ACHIEVEMENTS

- Completed MS from Szabist. (CGPA: ۳.۰۸) in ۲۰۱۰.
- Graduated cum laude, BBA from Bahria University. (CGPA: ۳,۶۳) in ۲۰۰۸.
- Ex. Editor of Bahria Economic Journal from ۲۰۰۷ to ۲۰۰۸.
- Among top ۰% authors of all time at Social Sciences Research Network with ۱۰ research papers.
- Ranked ۳rd in Top Authors list from Pakistan in January & February ۲۰۱۰ at Econ Papers & MPRA.
- Certificate awarded by National Book Foundation on a work on "Industries of Pakistan" in ۲۰۰۸.
- Presented papers in various national and international conferences and road shows.

- 3rd Prize in an interuniversity Advertising competition held at Bahria University.
- Lectured in a seminar on Game Theory at Bahria University in January 2007.

TV Programs

Deen o Danish (Issues in Calculation of Zakat). Dunya TV, October 03, 2010
 In Focus: Live Wire (Islamic Capital Markets). Business Plus TV, February 23, 2011

Research Publications

Books

Shaikh, Salman (2007): [INDUSTRIES OF PAKISTAN](#). National Book Foundation: Islamabad.

Shaikh, Salman (2011): [PROPOSAL FOR AN ISLAMIC ECONOMIC FRAMEWORK BASED ON ISLAMIC PRINCIPLES \(IN PRESS\)](#). University of East Publications: Hyderabad.

Profile

Salman Ahmed Shaikh is currently working as Project Head, Halal Tamweel at BMC Pakistan. He is also working as an External Reviewer for Bankers' Academy, USA. He is pursuing PhD in Islamic Economics. Previously, he did graduation with honor Cum Laude from Bahria University and MS from Szabist securing 1st position. He is a published author with 3 books, 19 research papers including 8 published papers and 9 working papers along with several research articles. He recently authored "Proposal for a New Economic Framework Based on Islamic Principles". He has taught courses in Islamic Finance at undergraduate and graduate level at various national universities in Pakistan. He is a visiting faculty member at Szabist, PAF-KIET and Biztek. He has supervised 12 Masters Theses to date & is Referee to 3 Journals. He also received commendation certificate from National Book Foundation for his book on "Industries of Pakistan". He appears on TV Channels & gives his expert views on Economics & Finance.

Research Papers

Shaikh, Salman (2010): [MONETARY MANAGEMENT IN ISLAMIC FINANCE](#). Published in: Journal of Independent Studies and Research, Vol. 8, No. 3 (July 2010).

Shaikh, Salman (2011): [SOURCES OF PUBLIC FINANCE IN ISLAMIC ECONOMY](#). Accepted for publishing in Journal of Independent Studies and Research.

Shaikh, Salman (2011): [MICROCREDIT USING EQUITY FINANCING: AN ALTERNATE APPROACH TO EQUITY FINANCING IN AN INTEREST FREE FINANCING](#). Journal of Islamic Banking & Finance.

Shaikh, Salman (۲۰۱۰): [MONETARY POLICY & MONETARY REGIME IN AN INTEREST FREE ECONOMY: AN ALTERNATE APPROACH IN MONETARY ECONOMICS.](#) Journal of Islamic Banking & Finance.

Shaikh, Salman and Jalbani, Amanat (۲۰۰۹): [RISK MANAGEMENT IN ISLAMIC AND CONVENTIONAL BANKS: A DIFFERENTIAL ANALYSIS.](#) Published in: Journal of Independent Studies and Research, Vol. ۷, No. ۲ (July ۲۰۰۹): pp. ۶۷-۷۹.

Shaikh, Salman (۲۰۱۱): [AN IDEAL ISLAMIC ECONOMIC SYSTEM: A GONE CASE?](#) Journal of Islamic Economics, Banking & Finance, Bangladesh.

Shaikh, Salman (۲۰۱۰): [ANALYSIS OF STOCK SCREENING PRINCIPLES IN ISLAMIC MUTUAL FUNDS INDUSTRY.](#) True Banking Magazine: Karachi

Shaikh, Salman (۲۰۱۰): [A BRIEF REVIEW & INTRODUCTION TO PRACTICED ISLAMIC BANKING & FINANCE.](#)

Shaikh, Salman (۲۰۰۹): [CORPORATE FINANCE IN AN INTEREST FREE ECONOMY: AN ALTERNATE APPROACH TO PRACTICED ISLAMIC CORPORATE FINANCE.](#) Journal of Islamic Banking & Finance.

Shaikh, Salman (۲۰۱۰): [ETHICAL CRISIS IN CAPITALISM: FILLING THE ETHICAL VOID WITH ISLAMIC ECONOMIC TEACHINGS IN ECONOMIC PRACTICES.](#)

Shaikh, Salman (۲۰۰۹): [A COMPARATIVE STUDY OF THE MAJOR ECONOMIC SYSTEMS IN THE AFTERMATH OF THE GREAT RECESSION.](#)

Shaikh, Salman (۲۰۰۹): [AN ALTERNATE APPROACH TO THEORY OF TAXATION AND SOURCES OF PUBLIC FINANCE IN AN INTEREST FREE ECONOMY.](#)

Shaikh, Salman (۲۰۰۹): [DETERMINING CONFORMITY TO ISLAMIC ETHICAL PRINCIPLES IN ECONOMIC PRACTICES: A CASE OF PAKISTAN.](#)

Research Articles

- Co-authored article on “SUKUK - A Global Financial Instrument” with Mr. Shan Saeed published in Islamic Finance News Malaysia in ۲۰۱۰ & in Business Islamica, Middle East.
- A research article on “Micro Equity Financing in Islamic Economy” published in Global Islamic Finance News Magazine, UK in ۲۰۱۰.
- A research article on “An Alternate Approach to Practiced Islamic Corporate Finance” published in Accountancy Magazine in ۲۰۱۰.
- Article on “Critical Analysis of Islamic Banking” published in Accountancy in ۲۰۰۷.
- Article on “Towards an Egalitarian Islamic Financial Framework” published in PAGE.